Show Your Strengths — MetroComp is a user-friendly, customized database application for comparing the operating costs in your community with those of your competitors.

MetroComp includes a complete interactive operating cost comparison module. Select from several pre-defined prototype operations — standard manufacturing, distribution, back office, research and development, headquarters — or define your own.

Operating Cost Comparisons are detailed in easy-to-read charts and graphs that can be previewed or printed. Results include:

- Total annual operating costs by area
- Selected occupational wage rates by area
- Comparative overall average wages and benefits costs
- Utility costs
- Property taxes

Flexible Output Options

- Select cities and desired reports
- Print directly from the database creating high-quality customized responses
- Or, export to spreadsheet programs (i.e. Excel) and make charts and other modifications
- Insert MetroComp reports as images in your word processing documents
Minimum System Requirements

- Windows 2000 operating system
- Microsoft Access 2000
- 10 MB hard disk space

Choose Your Plan

- Basic 10 — operating cost info for your metro area and 9 comparative metro areas that you select. On-site technical support, if requested, will be billed at time + expenses.

- Additional metro areas can be added at time of order or after installation.

- Cost for non-Metro areas varies depending on size of area and availability of data.

- Call 1.800.676.8455 ext 26 for a quote.
PROJECT PRO-FORMA INPUT TO CALCULATE ANNUAL OPERATING COST FOR A BUSINESS LOCATED IN SAMPLE CITY

The Sample Annual Business Operating Cost Pro-forma on the following page was prepared using the following project parameters. It was prepared and included here to illustrate the type of report a community using MetroComp could provide a local business or a prospect.

This particular sample report contains estimated costs for the Redding Metro Area.

Real Estate
Building Type: Industrial
Building Square Feet: 25,000
Status: New Construction
Acres for Construction: 1.0

Capital Investment
Machinery and Equipment: $2,000,000

Monthly Utility Use
Electricity Demand/Usage: 75KW 50,000 KWh
Water Usage: 3,000cf, 5/8 meter
Wastewater Usage: 3,000cf, 5/8 meter
Natural Gas Usage: None

Work Force (full time equivalents)
Assembler 10
Machine Tool Operator 5
Warehouse Worker 4
Machinist 2
Computer Operator 2
Production Supervisor 1
Electronics Technician 1
Total Work Force 25

Data presented for "Redding" reflects the Redding Metro Area which includes the City of Shasta Lake
### SAMPLE BUSINESS
#### ANNUAL BUSINESS OPERATING COSTS

<table>
<thead>
<tr>
<th>Metro Area</th>
<th>Employee Payroll</th>
<th>Fringe and Mandated Benefits</th>
<th>Utilities</th>
<th>Building / Lease Payments</th>
<th>Property Tax</th>
<th>Total Operating Cost</th>
<th>Local Index</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phoenix</td>
<td>$778,880</td>
<td>$204,300</td>
<td>$38,124</td>
<td>$260,064</td>
<td>$107,214</td>
<td>$1,389,182</td>
<td>98.6%</td>
</tr>
<tr>
<td>Redding</td>
<td>$781,047</td>
<td>$237,558</td>
<td>$56,491</td>
<td>$282,677</td>
<td>$50,523</td>
<td>$1,408,296</td>
<td>100.0%</td>
</tr>
<tr>
<td>Medford</td>
<td>$823,285</td>
<td>$230,515</td>
<td>$33,599</td>
<td>$271,487</td>
<td>$60,630</td>
<td>$1,419,515</td>
<td>100.8%</td>
</tr>
<tr>
<td>Reno</td>
<td>$823,557</td>
<td>$240,863</td>
<td>$66,150</td>
<td>$266,867</td>
<td>$55,646</td>
<td>$1,453,083</td>
<td>103.2%</td>
</tr>
<tr>
<td>Stockton</td>
<td>$826,578</td>
<td>$251,035</td>
<td>$75,889</td>
<td>$281,509</td>
<td>$48,285</td>
<td>$1,483,296</td>
<td>105.3%</td>
</tr>
<tr>
<td>Sacramento</td>
<td>$858,479</td>
<td>$260,496</td>
<td>$52,006</td>
<td>$294,668</td>
<td>$50,650</td>
<td>$1,516,298</td>
<td>107.7%</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>$886,733</td>
<td>$268,836</td>
<td>$68,982</td>
<td>$454,356</td>
<td>$70,029</td>
<td>$1,748,935</td>
<td>124.2%</td>
</tr>
</tbody>
</table>

The annual estimated business operating costs table summarizes the annual cost of labor, utilities and facilities for selected metropolitan areas. Detailed calculations and source of costs of doing business for labor, utilities and facilities are provided in the following tables, which include costs such as worker's comp, unemployment insurance, health insurance, gas and electricity, annual real estate (lease or purchase) and taxes.

Data presented for "Redding" reflects the Redding Metro Area which includes the City of Shasta Lake.

See detailed tables for sources.

10-Aug-11